

Water is our origin and absolutely fascinating!

We are a manufacturer of sanitary products with production facilities worldwide and our company is always on the move.

In Wallenhorst, in the Osnabrück region, we work with around 230 employees and a total of almost 500 employees worldwide for our global customers as a competent and innovative partner. Are you in?



(JUNIOR) ACCOUNT MANAGER NETHERLANDS (M/W/D)

Your duties:

- Acquisition, development and long-term customer retention, especially in the DIY sector
- Calculation and preparation of quotations and sales analyses
- Identification, evaluation and implementation of new marketing ideas, sales channels and customers
- Optimisation of product presentation in the sales area
- Selection of products for marketing campaigns
- Maintenance of CRM, reference data and conditions
- Reporting to the International Key Account Manager

Your profile:

- Degree in business administration and initial professional experience in sales
- Several years of experience in the sanitary industry and/or DIY sector are an advantage
- Technical understanding and affinity for numbers
- Very good knowledge of MS Office programmes
- Basic written and spoken German or English
- Independent and solution-oriented approach to work
- Ability to work in a team, self-confidence, initiative and reliability
- You are equipped for teleworking and have space for product samples and catalogues

WHAT WE OFFER YOU*



Benefits

- Direct employment with a growing and ambitious company
- An attractive salary package and extra-legal benefits
- Company car, laptop and telephone
- A lot of freedom and independence in your role
- Working in an enthusiastic and professional team



Corporate culture & communication

- Medium-sized company under owner management
- Flat hierarchies
- Employee app and intranet
- Company parties/events
- Bonuses for anniversaries



Development & training

- Structured induction phase
- Feedback meetings
- Satisfaction surveys



Flexibility & balance

- Permanent employment contract
- Hybrid working / home office

*May vary depending on the work area

If you have any questions, please contact our Human Resources department on +49 5407 8707 0.

Please send your application, stating your possible start date, to: bewerbung@fjschuette.de

Further information is available at: fjschuette.com